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## INTERNATIONAL STAFF TRAINING WEEK 2024

### Global Perspectives and Strategies in Higher Education Partnerships

7-11 October 2024, University of Padua, Italy

Partnerships are pivotal drivers of innovation, internationalization, and academic excellence in higher education. They facilitate research collaborations, promote cross-cultural exchange, and enrich the educational experience for students and faculty alike. However, capitalizing on partnerships to maximize their impact requires careful consideration and strategic planning.

This International Staff Training Week aims to equip participants with best practices and strategies to not only identify promising partnership opportunities but also to cultivate, monitor and sustain them effectively. Through the contribution of international speakers and presentation of case studies from across the globe, the event will look at ways of leveraging on mutual institutional strengths, and aligning partnership goals with broader academic and institutional objectives.

The event wants to bring together International Officers, academic and professional staff engaged with or interested in developing strategic partnerships, and share best practices from across the globe.

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*Who can participate:* professional and academic staff members from Higher Education Institutions across the globe. An active engagement of all participants is expected throughout the Training Week (case studies presentations, group work & discussion, etc.). Previous experience in strategic partnerships is considered as an asset.

*When:* from 7<sup>th</sup> to 11<sup>th</sup> October 2024

*Where:*

Day 1: Archivio Antico, Palazzo Bo, Via VIII febbraio 2, 35122 Padova

Days 2 and 3: Centro Universitario Padovano, Via Zabarella 82, 35121 Padova

Days 4 and 5: on site in the Department of interest

*Language:* English



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**DAY 1 – Monday, 7<sup>th</sup> October 2024**  
**Global perspectives on strategic partnerships**

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09:30 – 11:00

**Welcome & Introduction**

*Cristina Basso*, Vice-Rector for International Relations, University of Padua

*Camilla Girasole*, Head of the International Relations Division, University of Padua

**Approaches to Strategic Higher Education Partnerships: a Global Perspective**

*Ian Creagh*, former Senior Vice President, King's College London & Strategy Consultant to HUMANE

**The University of Padua's approach to partnerships**

*Alessandra Gallerano*, Head of Projects & Mobility Office

Q&A time

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11:00 – 11:30

*Coffee Break*

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11:30 – 13:00

**Enhancing Collaboration: University Partnerships through a Network Lens**

*Cecilia Hewlett*, Pro Vice-Chancellor (Europe), Monash University

**Promoting International Engagement: Strategies for Students and Faculty**

*Norihisa Miki*, Chair of the International Affairs at Faculty of Science and Technology, Keio University - online

**Sustainable Partnerships through Proactive Partnership Portfolio Management**

*Jeppe Duus Dolriis*, Senior Executive International Officer and Team Leader for Exchange and Partnerships, Technical University of Denmark

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13:00 – 14:30

*Lunch Break & group picture*

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**The St Andrews Approach to Strategic Partnerships: Community, Connection and Collaboration**

*Samantha Lister*, Director of the Global Office, The University of St Andrews

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14:30 – 16:00

**Innovative Approaches to International Partnerships**

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*Barnabas Nawangwe, Vice Chancellor, Makerere University*

**Globalization and Competitiveness: The Future of Internationalization  
at a Mexican University**

*Gabriel Servín Luna, International Development Director – Europe &  
Middle East in the Vice-Rectorate for International Affairs, Tecnológico  
de Monterrey*

Q&A time

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16:30 – 17:30

**Guided Tour of Palazzo Bo**

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19:00

*Welcome Aperitivo @ Museo di Geografia, Via del Santo 26*

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**DAY 2 – Tuesday, 8<sup>th</sup> October 2024**

**Maximising impact: partnerships evaluation and monitoring**

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9:30 – 11:00	<b>The EVALUATE project: a Framework for Evaluation of International University Partnerships</b> <i>Derek MacLeod, Head of Global Partnerships and Community, The University of Edinburgh</i>
11:00 – 11:30	<i>Coffee Break</i>
11:30 – 13:00	<b>Partnership Portfolios: Best Practices from the University of Amsterdam</b> <i>Guido de Wilde, Manager of Global student experience &amp; engagement, University of Amsterdam</i>  <b>How to value professional services through staff exchange: the example of the Lausanne-Lancaster partnership</b> <i>Denis Dafflon, Director of International Relations, University of Lausanne</i>  Q&A time
13:00 – 14:30	<i>Lunch Break</i>
14:30 – 16:00	<b>Group workshops in gallery-walk format</b> Participants are divided into small groups to discuss, in turns, the topics presented during the morning plenary
16:00 – 16:30	<b>Workshops wrap-up &amp; conclusions</b>
19:30	<i>Dinner @ Pizzeria da Pino, Piazza Cavour 20</i>

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**DAY 3 - Wednesday, 9<sup>th</sup> October 2024**  
**Strategic Partnerships: from theory to practice**

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- 09:30 – 11:00    **Global Dimension of European University Alliances - panel discussion**
- *Filippo Sartor*, Head of Local and Global Engagement Unit, University of Bologna, Una Europa
  - *Christian Möllmann*, Global Partnership Office, University of Tübingen, CIVIS Alliance
  - *Denis Dafflon*, Director of International Relations, University of Lausanne, CIVIS Alliance
  - *Barnabas Nawangwe*, Vice Chancellor, Makerere University, CIVIS Alliance
  - *Roland Hinterhölzl*, Rector's Delegate at EUTOPIA Management Board, Ca' Foscari University of Venice
  - *Cecilia Hewlett*, Pro Vice-Chancellor (Europe), Monash University, EUTOPIA Alliance
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11:00 – 11:30    *Coffee Break*

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- 11:30 – 12:30    **Network Partnerships**
- Defending internationalization in engineering education: The Role of University Networks - A Case Study of the T.I.M.E. Association  
*Gwenaëlle Guillaume*, Secretary General, T.I.M.E. Association
  - *Marcello Scalisi*, Director, UNIMED – online
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12:30 – 14:00    *Lunch Break*

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- 14:00 – 15:15    **Structured Partnerships**
- (Strategic) international collaboration at Ghent University: a multi-layered approach  
*Marieke Merckx*, Policy Advisor Global Outreach, Ghent University – online
  - Joint and Double Degrees  
*Samira Bonucci*, International Projects Unit, University of Padua
  - Group activity
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- 15:15 – 16:30    **Partnerships for mobility**
- Blended Intensive Programmes  
*Veronica Costa*, Head of Mobility Unit, University of Padua
  - Mobility Windows
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*Elisa Cipelli, Strategic Partnerships Unit, University of Padua*

- Group activity

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16:30

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**Conclusions and closure**

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**DAY 4 – Thursday 10<sup>th</sup> October 2024**

**Meet UNIPD Projects and Mobility Office**

09:30 – 11:00 European and International Projects at UNIPD

11:00 – 12:30 Arqus European University Alliance

12:30 – 14:00 self-managed lunch break

14:00 – 15:30 Erasmus+ Blended Intensive Programmes at UNIPD

15:30 – 17:00 Erasmus+ KA171 at UNIPD

Where: International Relations Division, Lungargine Piovego 1, Padova – meeting room ground floor

**Bilateral meetings**

All day: meetings with Departments (facilitated, but self-managed → refers to email communication for the interested participants)

optional activity | compulsory activity for participants with Erasmus+ KA171 grant

**DAY 5 – Friday 11<sup>th</sup> October 2024**

All day: meetings with Departments (facilitated, but self-managed | optional activity | compulsory activity for participants with Erasmus+ KA171 grant)

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**Ideas for your free time**

Visit UNIPD and its museums <https://unipd.it/en/visiting>

Visit the city of Padua <https://www.turismopadova.it/en/>

Escape from Padua and explore the Veneto Region <https://www.veneto.eu/EN/Home/>