

FABIO MARIA MANENTI

CURRICULUM VITAE

March 2023

1. Personal Details

Name: Fabio Maria Manenti
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Status: married to Mariateresa
with three children (Enea, Augusto
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Research interests: industrial economics, economics of the information technology, economics of intellectual property, regulation, antitrust & competition policy.

Author Impact Analysis (Google scholar): *h-index:* 15 *Citations:* 1128

2. Current and previous positions

2005 -	University of Padua,	associate professor in Economics.
2000 - 04	University of Padua,	lecturer in Economics.
1999 - 00	University of Padua,	post-doc scholarship in "Competition Policy and Antitrust".
1998 - 99	University of Brescia,	lecturer in Industrial Organization.
1997 - 99	University of York,	teaching fellow in Economics.

3. Main administrative positions

2022	University of Padua, Dept. of Economics & Management, membro del Comitato Ordinatore LM Applied Economics.
2016 - 19	University of Padua, School of Economics and Political Science, membro della Commissione Paritetica Docenti – Studenti.
2012 - 16	University of Padua, Dept. of Economics & Management, Presidente del Consiglio del Corso di Studio Triennale in <i>Economia e Management</i> .
2011 - 14	University of Padua, membro del Presidio di Ateneo per la Qualità della Didattica.

4. Graduate and postgraduate education and qualification

1995 - 00	University of York, DPhil in Economics. Viva on 22 December 2000. Thesis title: "Essays on the Economics of Telecommunications", supervisor: Prof. Gianni de Fraja
1995 - 96	University of Pavia, Dottorato di Ricerca. Viva on 11 June 1999. Thesis title: "Esterneità di Rete ed Interconnessione" (Network Effects and Interconnection), supervisor: Prof.ssa Gabriella Chiesa.
1994 - 95	University of York, MSc in Economics. Final Essay: "Regulation with Unknown Demand, Pricing and Entry".
1987 - 94	University of Brescia, Laurea Degree in Economics and Commerce.

5. Scholarships – Visiting Positions

2019	Ecole Polytechnique – Dept. of Economics Telecom ParisTech, visiting researcher, March – May 2019
2015	Université de Rennes 1 - Faculté des Sciences Economiques, invited visiting scholar, June 2015
2012	Ecole Polytechnique – Dept. of Economics Telecom ParisTech, visiting researcher, June – July 2012
2007	University of California - Berkeley – School of Information, visiting researcher, March 2007.
2002	University of California - Berkeley - Haas Business School, visiting scholar - Exchange Abroad Program, September – October 2002.
1999 - 00	University of Padua , post-doc scholarship in "Competition Policy and Antitrust" – Research supervisor Prof. Piero Tedeschi.
1996 - 99	University of York (Alcuin College), Ph.D scholarship.
1995 - 98	University of Pavia , Doctorate in Economics.
1994 - 95	University of Brescia , scholarship for postgraduate studies.

6. Teaching

- current teaching

since 2021	University of Padua , Scuola di Giurisprudenza, undergraduate course: <i>Economia dei Mercati Digitali</i> (average degree of student satisfaction: 7.68/10)
since 2017	University of Padua , Department of Economics and Management, graduate course: <i>Industrial Economics</i> . (average degree of student satisfaction: 8.17/10)
since 2003	University of Padua , Department of Economics and Management, undergraduate course: <i>Industrial Organization – Markets and Strategies</i> (average degree of student satisfaction: 7.45/10)

- past teaching

2017 - 20	University of Padua , Department of Economics and Management, graduate course: <i>Advanced Microeconomics</i> (average degree of student satisfaction: 8.25/10).
2008 - 16	University of Padua , Department of Economics and Management, postgraduate course: <i>Economia Politica: Regolamentazione dei Mercati e Tassazione</i> (average degree of student satisfaction: 8/10).
2014-15	University of Padua , Department of Economics and Management, graduate course: <i>Managerial Economics</i> (International Summer Program in Management with the College of Business - University of Michigan - Dearborn) - thought in English.
2005 - 17	University of Padua , Department of Economics and Management, PhD in Economics: <i>Topics in Industrial organization</i> .
2008-13	University of Padua , Faculty of Economics, graduate course: <i>Economics of Networks and Management of Innovation</i> - thought in English.
2006 - 07	University of Padua , Faculty of Statistics, undergraduate course: <i>Economia delle Reti</i>
2003 - 04	University of Padua , Faculty of Economics, postgraduate course: <i>Economia Politica III (Topics in Microeconomics)</i> .
2000 - 07	University of Padua , Faculty of Economics, postgraduate course: <i>Economia di Internet</i> .
2000 - 04	University of Padua , Dottorato in Economia & Management (PhD in Economics & Management), course: <i>Microeconomics</i> - thought in English.
2002 - 04	University of Padua , Faculty of Economics, Master in Business & Management, course: <i>Business Context</i> - thought in English.
1999 - 00	University of Brescia , Faculty of Economics & Commerce, undergraduate course: <i>Economia Industriale</i> .
1997 - 99	University of York , Teaching fellow in Economics.

7. Publications

- Papers

a. Articles in refereed journals

- *Platform Competition in the Tablet Market: the Role of Application Quality*, with Thanh Doan and Franco Mariuzzo, **International Journal of Industrial Organization**, forthcoming.
- *“Switching Costs in the Italian Residential Electricity Market”*, with Marco Magnani and Paola Valbonesi, **The Energy Journal**, forthcoming.
- *Selling Cross-Border in Online Commerce: the Impact of the Ban on Geoblocking Strategies*, with Marc Bourreau, **International Journal of Industrial Organization**, 86: 1-24, 2023.
- *Patent Portfolios and Firms Technological Choices*, with Stefano Comino, **Journal of Economics**, 137(2): 97–120, 2022.
- *Updates Management in Mobile Applications. iTunes vs Google Play*, with Stefano Comino and Franco Mariuzzo, **Journal of Economics and Management Strategy**, 28(3): 392-419, 2019.
- *The Role of Patents in Information and Communication Technologies (ICTs). A survey of the Literature*, with Stefano Comino and Nikolaus Thumm, **Journal of Economic Surveys**, 44(3): 404-430, 2019.
- *To Upgrade or Not To Upgrade? The Release of New Versions To Survive in the Hypercompetitive App Market. Proceedings of the International Workshop on App Market Analytics*: 37-42, 2016.
- *Old Technology Upgrades, Innovation and Competition in Vertically Differentiated Markets*, with Marc Bourreau and Paolo Lupi, **Information Economics and Policy**, 29: 10-31, 2014.
- *Access Regulation, Entry and Investments in Telecommunications*, with Antonio Scialà, **Telecommunications Policy**, 37: 450-468, 2013.
- *Dual Licensing in Open Source Software Markets*, with Stefano Comino, **Information Economics and Policy**, 23(3-4): 234-242, 2011.
- *Ex-ante Licensing in Sequential Innovations*, with Stefano Comino and Antonio Nicolò, **Games and Economic Behavior**, 73(2): 388-401, 2011.
- *Plastic Clashes: Competition Among Closed and Open Payment Systems*, with Ernesto Somma, **The Manchester School**, 79(6): 1099-1125, 2011.
- *Public intervention for Free/Open Source Software*, with Stefano Comino and Alessandro Rossi, Università di Trento, **Revue d'Economie Industrielle**, 136(4): 89-108, 2011.
- *On the Assessment of Regulators' Efficiency". An Application to European Telecommunications*, with Paolo Lupi, Antonio Scialà and Cristiano Varin, **The Journal of Policy, Regulation and Strategy for Telecommunications, Information and Media (Info)**, 13(1): 61-73, 2011.
- *Traffic Management in Wholesale International Roaming: Towards a More Efficient Market?*, with Paolo Lupi, **Bulletin of Economic Research**, 61(4): 379-407, 2008.
- *One-way Compatibility, Two-way Compatibility and Entry in Network Industries*, with Ernesto Somma, **International Journal of the Economics of Business**, 15(3): 301-322, 2008.

- *From Planning to Mature: on the Success of Open Source Projects*, with Stefano Comino and Marialaura Parisi, **Research Policy**, 36(10): 1575-1586, 2007.
- *Platform Competition and Broadband Uptake: Theory and Empirical Evidence from The European Union*, with Walter Distaso and Paolo Lupi, **Information Economics & Policy**, 18: 87-106, 2006.
- *Government Policies Supporting Open Source Software for the Mass Market*, with Stefano Comino, **Review of Industrial Organization**, 26: 217-240, 2005
- *How Long is a Piece of Cable? Equilibrium Determination of Local Telephone Areas*, with Gianni De Fraja, **Journal of Economics**, 79(1): 61-85, 2003.
- *On the Impact of "Call-Back" Competition on International Telephony*, **Journal of Regulatory Economics**, 20:1-41, 2001.
- *The Demand for International Telecommunications in Italy*, **International Review of Economics and Business (RISEC)**, 49: 1, 31-53, 2002.
- *Strategie di Costo con Esternalità di Rete (Cost Raising Strategies with Network Externalities)*, **Economia Politica**, XIX: n.2, 231-257, 2002.
- *Caso AIIP vs Telecom Italia. Nuovi Mercati, Vecchie Condotte*, with Antonio Nicolò, Piero Tedeschi and Paola Valbonesi, **Economia e Politica Industriale**, 112: 191-204, 2001.
- *Tra Regolamentazione e Tutela della Concorrenza nell'Essential Facility: il caso SNAM – Tariffe di Vettoriamento*, with Antonio Nicolò, Piero Tedeschi and Paola Valbonesi, **Economia e Politica Industriale**, 110: 109-119, 2001.

b. Articles in refereed research handbooks

- *Static and Dynamic Efficiency in the European Telecommunications Market. The Role of Regulation on the Incentives to Invest and the Ladder of Investment*, with Walter Distaso and Paolo Lupi. In the **Handbook of Research on Telecommunications Planning and Management for Business** - Ed: In Lee. IGI Global: 1-14, 2009
- *On the Role of Public Policies Supporting Free/Open Source Software. An European Perspective*, with Stefano Comino and Alessandro Rossi. In the **Handbook of Research on Open Source Software** - Ed: Kirk St.Amand and Brian Still, Idea Group: 412-427, 2007.

- Books & monographs

- 高技术市场的产业组织分析 (Industrial Organization of High-Tech Markets), with Stefano Comino – Ed. People's Publishing House, Beijing (CHINA), 2018. ISBN: 978-7-01-019541-4
- *Industrial Organization of High-Technology Markets*, with Stefano Comino - Ed. Edwar Elgar, Cheltenham (UK), 2014. ISBN: 978-1-78347-292-5
- *Economia di Internet e delle ICT. I Mercati High-Tech fra Innovazione, Reti e Standard (Economics of High-Tech Markets)*, with Stefano Comino - Ed: G. Giappichelli, Torino (ITA), 2011. ISBN: 9-788834-886137

- Research reports

- *Intellectual Property and Innovation in Information and Communication Technology (ICT)*, with Stefano Comino. **JRC Science and Policy Reports**, 2015.

- Working papers and research in progress

- “*Platform Competition in the Tablet Market: the Role of Application Quality*”, with Thanh Doan and Franco Mariuzzo. CCP Working Paper 20-08. Submitted.
- “*Switching Costs in the Italian Electricity Markets*”, with Marco Magnani and Paola Valbonesi. Working Paper “Marco Fanno” n. 258, University of Padua. Submitted.
- “*Patents with Simultaneous Innovation. The Role of the Non-Obviousness Requirement*”, with Luca Sandrini.
- “*The Impact of Renewable Energy Sources on the Wholesale Electricity Market. The Italian Case.*”, with Riccardo Camboni and Gianluca Ruggeri.
- “*Platforms Duality and Third Parties Innovation*”, with Leonardo Madio and Luca Sandrini
- “*Bottleneck Access With Structural Regulation And Endogenous Competition*”, with Luciano Greco. Working Paper “Marco Fanno” n. 162, University of Padua.
- “*Sequential Innovations with Unobservable Follow-on Investments*”, with Stefano Comino and Antonio Nicolò University of Padua, (2007)
- “*Roaming the Woods of Regulation: International Roaming Market Intervention or Firms’ Cooperation?*”, with Paolo Lupi, Working Paper “Marco Fanno” n. 19-2006, University of Padua.
- “*Free/Open Source vs Closed Source Software: Public Policies in the Software Market*”, with Stefano Comino. Available at opensource.mit.edu
- “*Congestion, Private Peering and Capacity Investment on the Internet*”, Discussion Paper DSEA n. 37, University of Padua, (2003).
- “*Plastic Clashes: Competition Among Closed and Open Systems in the Credit Card Industry*, with Ernesto Somma, Discussion Paper DSEA n. 34, University of Padua.
- “*How Long is a Piece of Wire? Equilibrium Determination of Local Telephone Areas*”, joint with Gianni De Fraja, University of York, Discussion Paper, n.00/03, January 2000.
- “*Optimal Pricing in Vertically Related Industries*”, University of Brescia, Discussion Paper, n.9712, December 1997.
- “*Regulation with Unknown Demand, Pricing and Entry*”, University of Brescia, Discussion Paper n.9509, December 1995.

8. Awards

- October 2011: DSE prize for publication on top journals awarded for the paper “*Ex-ante Licensing in Sequential Innovations*”, with Stefano Comino and Antonio Nicolò - **Games and Economic Behavior**.
- “*Innovation technology in high-tech sectors*”. PhD studentship from Cassa di Risparmio di Padova e Rovigo, 2008/2010.

9. Research projects

- Coordinator

- “*Cumulative innovation in Information and Communication Technologies; theories and empirical applications*”. Grant from the University of Padua, €37.475, 2013/2015 (6 researchers involved).
- “*Copyleft or Copyright? Innovation technology in high-tech sectors*”. Grant from the University of Padua, €41.545, 2006/2007 (5 researchers involved). Final evaluation: 4 (in a ranking from 1-insufficient, to 5-outstanding).
- “*Public Policies Towards the Open-Source Software*”. University of Padua, Young Economist Grant from the University of Padua, €7.000, 2004 (2 researchers involved).

- Member of the research team

- PRIN 2008, “*Contratti, incentivi, efficienza produttiva e tutela dei consumatori nella fornitura di servizi pubblici*”, National coordinator: Carlo Scarpa, Local unit coordinator: Paola Valbonesi; March 2009/September 2012.

- PRIN 2005, “*Contratti, regolamentazione e concorrenza in public-utilities con reti two-ways*”, National coordinator: Carlo Scarpa, Local unit coordinator: Paola Valbonesi; February 2007/February 2009.
- PRIN 2002, “*Regolamentazione, accesso e innovazione tecnologica nelle industrie a rete*”, National coordinator: Carlo Scarpa, Local unit coordinator: Paola Valbonesi; December 2002/December 2004.

10. External collaborations

- Jan 2015 - Jul 2015: Title: “*Intellectual property and innovation in ICT*” (with Stefano Comino). Research commissioned by the European Commission Directorate - General JRC Institute for Prospective Technological Studies within the project *European Innovation Policies for the Digital Shift* (Euripidis).
- Jan 1999 - Aug 1999: curator of the translation of the book “*Information Rules. A Strategic Guide to the Network Economy*” by Hal Varian - Harvard Business School Press (Title in Italian: “*Information Rules. Le Regole dell'Economia dell'Informazione*”, ETAS Libri)

11. Research supervision

Principal supervisor of the following PhD students:

- Antanina Garanasvili (Viva on November 2018)
- Luca Sandrini (Viva on November 2019)
- Federico Navarra (in progress)

12. Conferences, workshops and seminars

- Papers presented at the following conferences (**P**=presenter, **PC**=presentation by a co-author, **D**=discussant):

- 2022

Jornadas de Economía Industrial, Las Palmas (Spain) – P/D

Annual Conference of the *Association of Southern European Economist Theorists* (ASSET), Crete (Greece) – PC

- 2021

European Association of Researchers in Industrial Economics (EARIE), online – P

XV International Conference on Competition and Regulation (GRESSE), Heraklion (Crete) - PC

- 2020

Annual Conference of the *Società Italiana di Economia*, online – P/D.

- 2019

Annual Conference of the *Association of Southern European Economist Theorists* (ASSET), Athens (Greece) – P

European Association of Researchers in Industrial Economics (EARIE), Barcelona (Spain) – PC

X Workshop on INSTITUTIONS, INDIVIDUAL BEHAVIOR AND ECONOMIC OUTCOMES, Alghero (Italy) – PC

Jornadas de Economía Industrial, Madrid (Spain) – PC

- 2018

European Association of Researchers in Industrial Economics (EARIE), Athens (Greece) – PC

IX Workshop on INSTITUTIONS, INDIVIDUAL BEHAVIOR AND ECONOMIC OUTCOMES, Alghero (Italy), P

- 2016

Annual Conference of the *Association of Southern European Economist Theorists* (ASSET), Thessaloniki (Greece) – P/PC

International Industrial Organization Conference (IIOC), Philadelphia (USA) - PC

Annual Conference of the *Royal Economic Society* (RES), Brighton (UK) - PC

Workshop “*Competition and Regulation in Infrastructure and Digital Markets*”, Fiesole (European University Institute) - P

- 2015

Annual Workshop “*Economics of Information and Communications Technologies*”, Parigi – P/D

Annual Meeting of the Association Francaise de Science Economique, Rennes (France) – P/D (invited speaker)

- 2014

Annual Workshop “*Economics of Information and Communications Technologies*”, Telecom Paris Tech – D

Annual Conference of the *International Network for Economic Research* (INFER), Pescara (Italy) – P/PC

- 2013

Annual Conference of the *Association of Southern European Economist Theorists* (ASSET), Bilbao (Spain) – P/PC

Conferenza Annuale della *Società Italiana degli Economisti* (SIE), Bologna (Italy) – P/PC

European Association of Researchers in Industrial Economics (EARIE), Evora (Portugal) – P/D

Annual Conference of the *European Economic Association* (EEA), Goteborg (Sweden) – PC

4th *Workshop on the Economics of ICTs*. Evora (Portugal) – P/D

Workshop “*Communications & Media Markets: Emerging Trends & Policy Issues*”, Fiesole (European University Institute) – P/D

- 2012

Annual Conference of the *European Economic Association* (EEA), Malaga (Spain) – PC

Jornadas de Economia Industrial, Murcia – P/D

BOMPOAV Conference, University of Bologna - D

- 2011

V Intertic Conference on Innovation, Competition and the New Economy, University of Venice - D

Jornadas de Economia Industrial, Valencia – P/D

Workshop “*Industrial Organization: Theory, Empirics and Experiments*”, Otranto (University of Salento) - P

International Industrial Organization Conference (IIOC), Boston (USA) - P/D

The Economics of Communications and Media Markets: from Theory to Practice, Fiesole, (European University Institute) - P

- 2010

Annual Conference of the *Association of Southern European Economist Theorists* (ASSET), Alicante – P/PC

European Association of Researchers in Industrial Economics (EARIE), Istanbul – PC

Conferenza annuale *SIEP (Società di Economia Pubblica)*, Pavia - PC

- 2009

North American Summer Meeting of the Econometric Society, Boston (USA) – P

Incontro del Network degli Economisti della Regolamentazione e delle Istituzioni, Pescara - PC

- 2008

3rd Annual Conference of the European Policy for Intellectual Property (EPIP) Association, Bern (Switzerland) - PC

17th Biennial Conference of the International Telecommunications Society (ITS), Montreal (Canada) – PC

2nd FLOSS International Workshop on Free/Libre Open Source Software, Rennes (France), P/D

International conference DIME - DRUID Fundamental on Open and Proprietary Innovation Regimes, Copenhagen (Denmark) - PC

- 2007

Annual Conference of the *Association of Southern European Economist Theorists* (ASSET), Padova – P/PC

Annual Conference of the *European Economic Association* (EEA), Budapest (Hungary) – P

International Conference on Innovation and Competition in the New Economy, University of Milan – P

1st FLOSS International Workshop on Free/Libre Open Source Software, Nice (France), PC

- 2006

Jornadas de Economia Industrial, Barcelona - PC

European Association of Researchers in Industrial Economics (EARIE), Amsterdam (Holland) – P/PC

- 2005

Public Utility Research Center – London Business School Conference: *The Future of Broadband: Wired and Wireless?* Gainesville, Florida, February 2005 – P

International Industrial Organization Conference (IIOC), Atlanta (USA) - PC

- 2004

European Association of Researchers in Industrial Economics (EARIE), Berlin (Germany) - P

International Industrial Organization Conference (IIOC), Chicago (USA) - P/D

Conference on Two-Sided Networks, Institut d'Economie Industrielle (IDEI), Toulouse (France) - PC

- 2003

International Industrial Organization Conference (IIOC), Boston (USA) - P/D

European Association of Researchers in Industrial Economics (EARIE), Helsinki (Finland) - P/PC

Annual Conference of the *European Network of Industrial Policy* (EUNIP), Lisbon (Portugal) - PC

- 2002

Annual Conference of the *Royal Economic Society* (RES), Warwick (UK) - P

- 2001

Annual Conference of the *European Network of Industrial Policy* (EUNIP), Vienna (Austria) - P

Annual Conference of the *European Economic Association* (EEA), Lausanne (Switzerland) - P

European Association of Researchers in Industrial Economics (EARIE), Dublin (Ireland) - PC

- 2000

Young Economist Meeting (YEM), Oxford (UK) - P/D

10th Summer School of the European Economic Association, Institut d'Economie Industrielle (IDEI) Toulouse (France) - P

- 1998

Annual Conference of the European Association of Researchers in Industrial Economics (EARIE), Copenhagen (Denmark) - P

Annual Conference of the Association of Southern European Economist Theorists (ASSET), Bologna 1995 - P

Annual Conference of the Royal Economic Society (RES), Staffordshire University - P

- Departmental seminars:

Centre for Competition Policy (University of East Anglia),

European Commission: Institute for Prospective Technological Studies (IPTS),

University of Nice Sophia Antipolis,

University of California at Berkeley,

Wissenschaftszentrum Berlin für Sozialforschung (WZB),

University of York,

Università della Calabria

University of Pavia,

University of Bologna,

Catholic University of Milan,

University of Brescia,

University of Lecce,

University of Bari,

University of Pescara,

Politecnico di Torino.

- Invited talks:

- Department of Economics and Statistics, University of Udine, with a talk on "*Jean Tirole - Nobel Price in Economics 2014: Market Power and Regulation*", December 2014.
- Center for Competition Policy (CCP), University of East Anglia, lunch talk on "*Industrial Organization of High-Technology Markets*", July 2014.
- Keynote lecture at the 2nd Doctoral Meeting of Montpellier (D.M.M.), with a talk on "*Economics of Open Source Software*" – University of Montpellier, May 2009.
- Convegno "Convergenza e Multimedialità: Tecnologia e Mercato", with a talk on "*Tra regolamentazione e concorrenza: tendenze e prospettive dei mercati dell'ICT/TLC*" (From regulation to competition: current trends in the markets of ICT), Faculty of Engineering - University of Padua, November 2005.
- *WEBB.it*, May 2002, with a talk on: "*E-markets: frictionless economy?*"

- Jul 2009: Organizer of the 3rd *FLOSS International Workshop on Free/Libre Open Source Software*, University of Padua. Workshop organized in conjunction with: GREDEG (University of Nice Sophia-Antipolis), GREQAM (University of Marseille), ROCK (University of Trento) and Dipartimento di Scienze Economiche – University of Udine.

13. Evaluation Committees and Doctoral Examining

- Committee for the Habilitation à Diriger des Recherches (HDR) of Eric Darmon – University of Rennes, March 2020.
- PhD Committee, Università di Bari, September 2005.
- PhD Evaluation Committee, Università Cattolica di Milano, February 2010.
- Committee for the Habilitation à Diriger des Recherches (HDR) of Nicolas Jullien – University of Rennes, December 2013.

- PhD Evaluation Committee of Carlotta Mariotto, Ecole de Mines - Paris, December 2016.

14. Refereeing

- Papers refereed for the following journals/scientific publications:

International Journal of Industrial Organization,
Review of Industrial Organization,
Journal of Regulatory Economics,
Information Economics & Policy,
B. E. Journal of Economic Analysis and Policy,
Journal of Economics and Business,
Economic Record,
The Manchester School
Bulletin of Economic Research,
Southern Economic Journal,
Review of Network Economics,
Research in Economic,
Revue d'Economie Industrielle,
Contemporary Economic Policy,
Telecommunications Policy,
Journal of the Japanese and International Economies,
International Journal of Business and Economics,
Technological and Economic Development of Economy,
Encyclopedia of E-Business Development and Management in the Digital Economy (IGI Global),
Journal of Institutional and Theoretical Economics,
Communications & Strategies.

- Referee for the following scientific projects:

Polish National Science Center
University of Bologna (Italy)
Social Sciences and Humanities Research Council of Canada (SSHRC)